



An opportunity to join
Australia's leading
radio broadcaster.

National Inventory Manager

- **Media industry – rare senior management opportunity**
- **Fun, energetic, vibrant and dynamic work environment**
- **Passionate, highly talented and supportive team**

Austereo, one of Australia's most innovative and exciting entertainment-based media companies, is looking for an enthusiastic, motivated and experienced National Inventory Manager to join its senior management team in **Sydney**. Reporting to the National Director of Operations, you will be responsible for managing all aspects of the company's pricing and inventory function.

A key focus of the role will be the development and implementation of a highly effective pricing and inventory strategy aimed at maximising sales revenue. You will provide the company with specialist advice and expert forecasting in this regard and work to refine the various internal processes in inventory and revenue management. Day to day, you will ensure that the operational elements of your pricing and inventory plans are kept up-to-date and that useful reports are made available to support sales management decision-making.

Another key focus will be the continuous development and improvement of existing business systems, specifically those to do with the company's reporting, budgeting, pricing and forecasting capabilities. Looking to the future, you will provide guidance and expertise on tech-savvy B2B sales initiatives such as electronic trading and online account access. In the pursuit of excellence in sales administration, you will create and establish best practice policies to extend across all relevant departments within Austereo.

With an extensive background in revenue management, you will be commercially astute and have the ability to make critical operational and strategic decisions and recommendations. You will combine excellence in leadership with the ability to work within cross-functional teams. You will be proactive and driven, and possess superior communication skills. You will be able to identify a vision along with the plans that need to be implemented in order to meet end goals. You will possess the ability to give staff a clear sense of direction and purpose, and be able to inspire the highest levels of performance in those around you.

Are you interested in this outstanding opportunity? If so, please send your résumé and a brief cover letter (with salary expectations) to careers@austereo.com.au quoting 018-10 in the subject line. We look forward to receiving your application.

Applications close: Friday, 26 March 2010.